

THE SPRING OF TAMPA BAY

2020 - 2021 INVESTMENT REPORT



resilient

[re·sil·ient]

adjective.

able to become strong, healthy, or successful again after something bad happens

see also: strong, adaptable, flexible

Last year, we chose **adapt** as the theme of our investment report to you. This year, we've chosen **resilience**, a skill survivors needed from us, and a skill survivors and their children demonstrate to us each day.

Expectations at work, at school, in the community and at home were ever-changing this past year. Just like us, survivors had to adjust to these constant changes, but they had to do so while also trying to keep themselves and their kids safe from further harm at the hands of someone who said, "I love you" but demonstrated, "I control you."

To continue keeping survivors safe, to continue empowering them to retake control of their lives, and to continue working through our system to hold abusers accountable, we needed to enhance our service delivery. While we have remained in-person every single day since the pandemic began, we have also added remote services to our array – leading support groups over zoom; meeting one-on-one with survivors remotely to connect them to help; "appearing" remotely in court by a survivor's side; adding a licensed mental health counselor to our team to address the full range of survivors' challenges both in-person and via zoom; and on and on. We've also delivered hundreds of trainings and awareness events to thousands of people in Tampa Bay and beyond – and we've made improvements to our system's ability to support survivors and hold abusers accountable such as: working with our Clerk of Court to remove an unnecessary time limit on filing supplemental information for Injunction for Protection petitions, and providing DV strangulation training to law enforcement officers working for the Hillsborough County Sheriff's Office, the Tampa Police Department and the Temple Terrace Police Department, as well as to many other social service agencies. These are just a few of our wins this past year!

To ensure our services remain relevant to survivors, our board of directors engaged in a strategic planning process over zoom which led us to identify 5 Key Focus Areas for the next two years and beyond:

- **Staff Recruitment & Retention** – we will recruit and retain well qualified employees who are driven by our mission and motivated by our contributions to the community
- **Revenue/Fundraising** – we will educate supporters on our broad range of services with the goal of increasing financial donations.
- **Facilities** – we will identify and implement enhancements needed in current facilities, and work towards securing a new location for non-residential programs and services.
- **Diversity, Equity & Inclusion** – we are committed to attracting and retaining a diverse and inclusive workforce while providing equitable access for the unique and diverse communities with Hillsborough County.
- **Programs & Services** – we will expand our reach by identifying gaps in service provision and exploring new ways (locations, technology) to reach more survivors and to expand our prevention work.

Our Spring Team is a **resilient** bunch, but this work is hard. It means the world to us knowing YOU support The Spring and the survivors we serve. Thank you for demonstrating to survivors that they are not alone.



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President & CEO



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BJ Lewis, CPA
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Molly James
Immediate Past Chair



Trimeka Benjamin
Member at Large



Doug McCree
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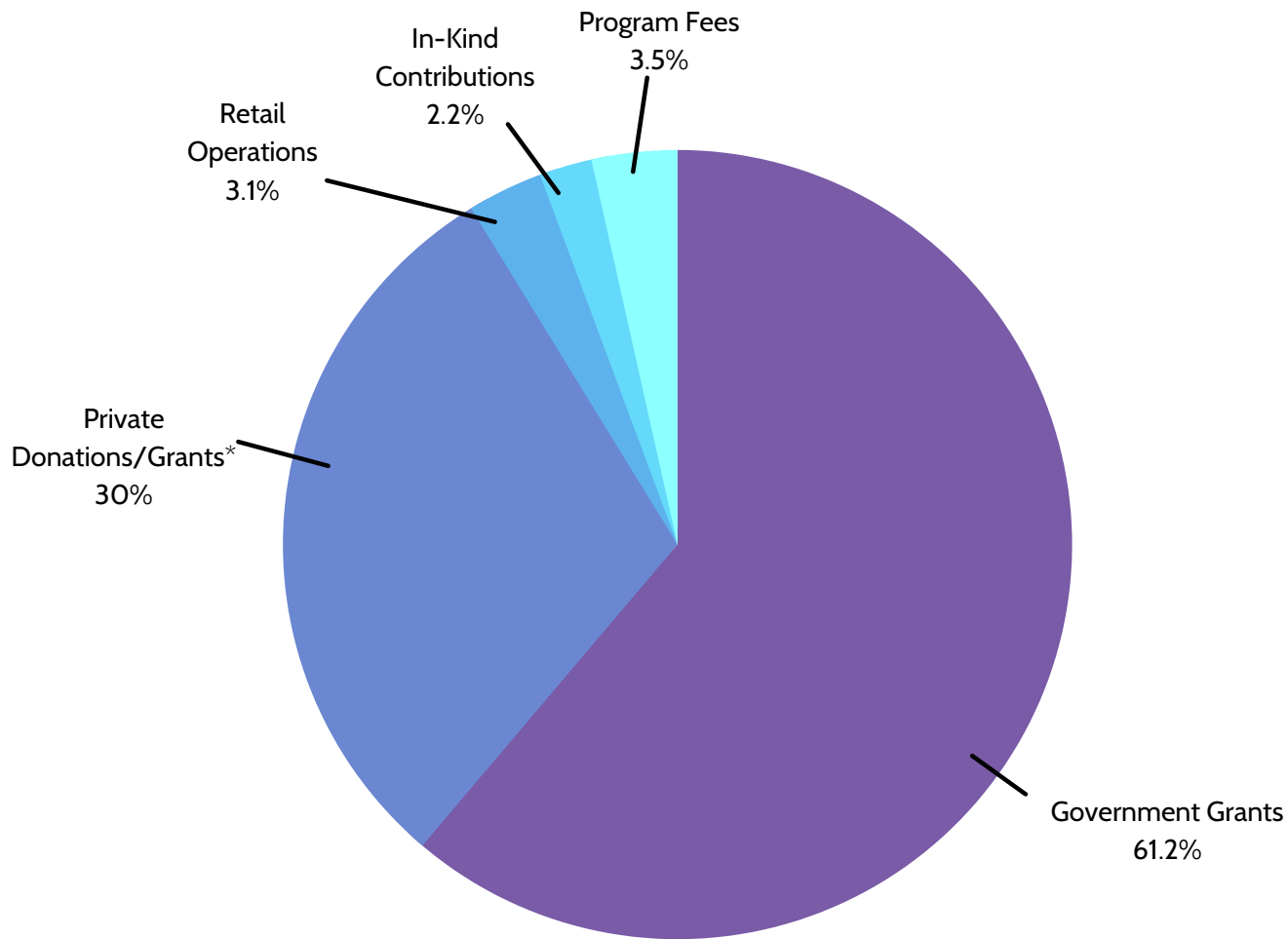
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LaKisha M. Kinsey-Sallis
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Donna Walsh
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Handbags & Happy Hour Co-Chair
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Roseanne Cupoli, Chief Program Officer
Steve Costner, Chief Financial Officer
Ellen Lynn, Chief Advancement Officer



The Spring is committed to the highest quality fiscal management, ensuring that all contributions/donations are used ethically, with transparency and in a manner that will provide the greatest impact for survivors seeking our services.

INCOME

Government Grants	\$3,855,148
Private Donations/Grants*	\$1,892,759
Retail Operations	\$195,204
In-Kind Contributions	\$136,415
Program Fees	\$220,801

TOTAL \$6,300,327

*This includes revenue received from The Paycheck Protection Program (PPP)

EXPENSES

Program Services	\$4,367,249
Management	\$651,471
Fundraising	\$341,061

TOTAL \$5,359,781



nelly's STORY

Nelly came into the shelter with her two children seeking a life of freedom, safety, and promise that she dreamed America would be.

Unfortunately, her abuser, the man who brought her to America, became incredibly abusive over time. He would use a variety of tactics of power and control to keep her in the relationship. He would threaten to take the kids away from her and even threaten that he would get her deported.

Nelly found safety and support at The Spring. She did not waste time, showing incredible **resilience**! In less than a week at the shelter, Nelly was able to secure an Injunction for Protection, establish a timesharing schedule, and receive many of her and the children's documents back from the abuser.

Nelly enrolled her younger child into The Spring's on-site school and secured afterschool care and tutoring for her older child. Nelly shared with us that her abuser would treat her older child, Gabriel, who was not the abuser's biological child, as though he did not belong in their family. This inherently caused self-esteem issues for Gabriel and greatly impacted his well-being. Our Kid's Team staff explored ways to assist Nelly in repairing their bond. During family counseling, Gabriel mentioned his dreams of becoming a chef. This sparked an idea and staff were able to facilitate a special cooking lesson for him with a generous community partner. You could see his self-esteem grow as he brought over every dish of this 5-course meal to his mom. He still talks about that special day they spent together.

Nelly was accepted into our Peace Village Transitional Housing Program and is excited for what the future holds for her and her family. Nelly expressed interested in going back to school and pursuing nursing as a career. She was able to work with her advocate to update her resume and apply to nursing programs. Nelly exclaimed, "Nothing can stop me now!" as she submitted her applications.

We admire Nelly's **resilience** and we can't wait to see what else she will accomplish!

*Names and some details have been changed to protect survivors' identity



A close-up photograph of a person's hands sorting through a large binder. The binder has many green tabs, and the person is pulling one out. The background is blurred, showing more of the binder and some papers. A large yellow circle is overlaid on the left side of the image, containing the text "THE SPRING'S INVEST PROGRAM".

THE SPRING'S INVEST PROGRAM

The Spring implemented the InVEST program as one of the Florida test sites back in 2009, yet it is a largely unknown program. The program ultimately exists to reduce the number of intimate partner homicides throughout the state of Florida by establishing partnerships between law enforcement and community agencies.

Each month, two dedicated Spring advocates read an average of 600 domestic violence police reports from two of the largest agencies in our county - Hillsborough County Sheriff's Office and Tampa Police Department. While going through each of these reports, our advocates are looking for warning signs of the most dangerous domestic violence situations, including pregnancy, use of weapons, threats to kill the victim, strangulations, and many others.

Unfortunately, InVEST advocates are seeing a significant increase in the percentage of cases they see involving weapons. Prior to July of 2020, 8-11% of cases involved the use of a weapon. In July of 2020, that number jumped to 21% and has remained at that level ever since. While the overall number of domestic violence cases has stayed the same, there is increased violence and risk involved in these cases. Our advocates had no choice but to be **resilient** and adapt to keep up with the increased need for services in these cases.

Once a case has been flagged as high risk, the advocates reach out to the survivor and offer safety planning and services to fit their situation, contacting more than 750 survivors in the last fiscal year. InVEST advocates often have the opportunity to work closely with these survivors as they leave their abusers, accompanying them to court appearances and connecting them to other community resources.

Our advocates share that they are grateful for their partnership with local law enforcement, and to know that there is a dedicated group of people actively working in our community to prevent this kind of violence.

"The Intimate Violence Enhanced Service Team (InVEST) is a coordinated community response effort intended to **reduce the number of intimate partner homicides** in each participating county in Florida. InVEST is designed to encourage local law enforcement agencies and their community partners to treat domestic violence, dating violence, sexual assault and stalking as **serious violations** of criminal law requiring the coordinated involvement of the entire criminal justice system." - Florida Department of Children and Families

SUPPORT

survivors



LISTEN - SHOW THEM YOU ARE THERE FOR THEM WHENEVER THEY ARE READY TO TALK, WITHOUT JUDGMENT



SHARE - OUR HOTLINE NUMBER IS (813) 247- SAFE ANYONE CAN CALL FOR RESOURCES AT ANY TIME



LEARN - HOST A DOMESTIC VIOLENCE TRAINING AT YOUR OFFICE OR OTHER COMMUNITY LOCATION



PROVIDE - ASK US FOR PRINTED MATERIALS TO OFFER IN YOUR WORKPLACE, SCHOOL, CHURCH, ETC.



7,029

POLICE REPORTS
READ BY TWO
INVEST
ADVOCATES

774

SURVIVORS
CONTACTED BY
INVEST
ADVOCATES

1,424

SURVIVORS
SERVED THROUGH
OUTREACH
OFFICES

1,444

SURVIVORS SERVED
THROUGH OUR
INJUNCTION FOR
PROTECTION
PROJECT

108

DOMESTIC
VIOLENCE
PREVENTION
EVENTS

6,214

SURVIVOR SAFETY
PLANS WERE
CREATED WITH
TRAINED
ADVOCATES

82

PROFESSIONAL
TRAINING
EVENTS HELD

12,331

DAYS OF
SHELTER
PROVIDED

6,515

CRISIS CALLS
ANSWERED

305

CHILDREN
SERVED IN
SHELTER

THE SPRING'S COMMUNITY SUPPORT



GET *involved*



DONATE - YOUR SUPPORT IS CRUCIAL IN HELPING US PROVIDE CRITICAL SERVICES TO THOSE WHO ARE FLEEING ABUSE



LEAVE A LEGACY - YOUR LEGACY GIFT TO THE SPRING WILL ALLOW US TO HAVE RESOURCES FOR YEARS TO COME



EVENTS - YOUR ATTENDANCE AT OUR ANNUAL EVENTS AMPLIFIES OUR MISSION



ADVOCATE - YOU CAN BE THE VOICE FOR CHANGE THAT SO MANY FAMILIES IN OUR COMMUNITY NEED

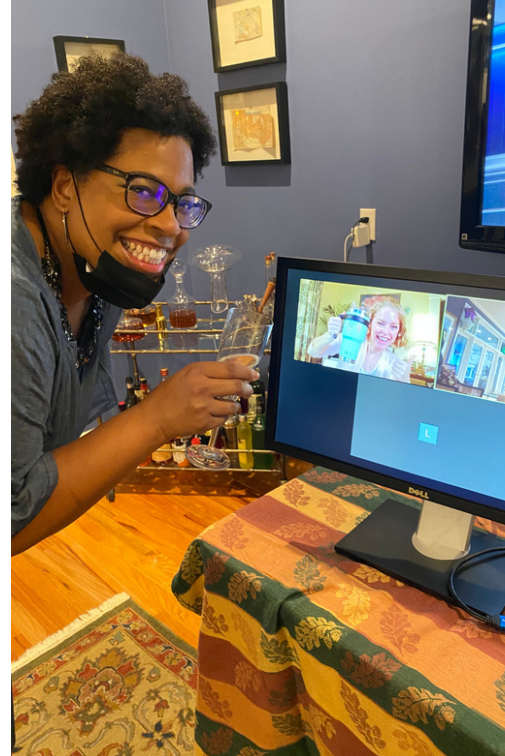


VOLUNTEER - PLEASE CHECK OUR WEBSITE FOR UPCOMING OPPORTUNITIES TO VOLUNTEER YOUR TIME

FURTHER DETAILS AVAILABLE AT WWW.THESPRING.ORG

GIFT OF PEACE

While The Spring's Annual Gift of Peace Lunch usually brings a crowd of more than 500 supporters together in the month of October, the events of the past year made that unsafe. Because we depend on that funding to support our programs and offer services to survivors of domestic violence throughout the year, we had to be **resilient**. Instead of a big in-person event, sponsors hosted virtual happy hour events or small gatherings in their offices, even inviting friends from across the country who wouldn't normally be able to attend to watch our program. Even though we weren't able to gather together in the same room, we were able to raise over \$153,000 for our programs.



HANDBAGS & HAPPY HOUR

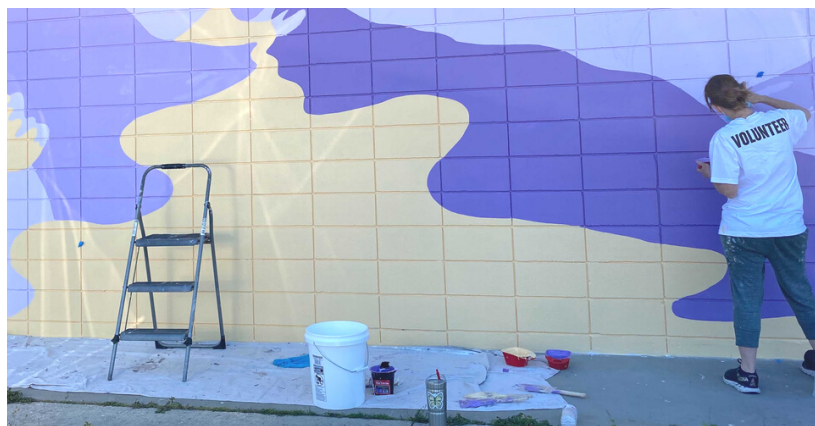
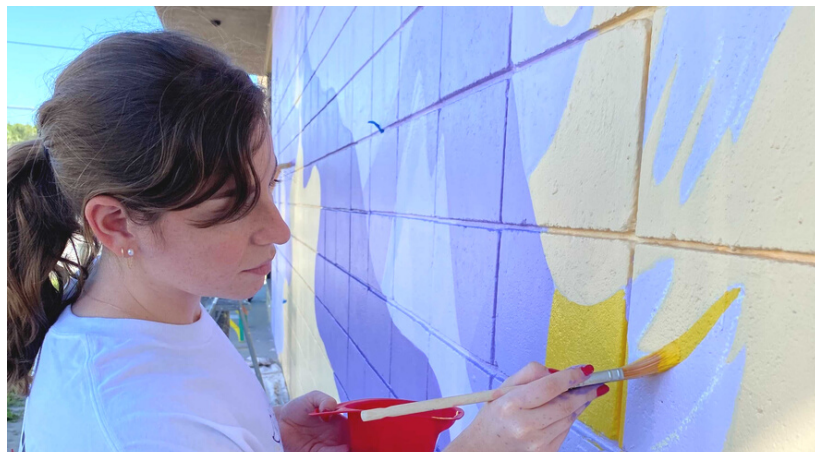
We were so excited to host our first in-person event in over a year with the return of Handbags & Happy Hour in June 2021! The event was cancelled in 2020, like so many events, but we were so honored to have the overwhelming support from our sponsors, guests, and supporters. We raised record revenue numbers, totaling over \$189,000 thanks to the hundreds of supporters who participated! With the return of this in-person event, we were not only able to raise much-needed funding but we were also able to raise awareness for our mission.





Local artist, Gina Bernardini, donated her time and talent to refresh the mural on the side of our Boutique. We have loved seeing everyone's pictures with the mural sharing our excitement. Gina depicted our mission beautifully through her artwork, letting all survivors know that they are never alone.

Special thanks to The Tampa Foundation for sponsoring the supplies for this project.



VOLUNTEERS

While trying to keep our staff and survivors safe from the ongoing COVID-19 pandemic, many of our in-person volunteer opportunities had to be put on pause.

The need for our services persisted, and we had to be **resilient** and find creative ways for donors and volunteers to contribute to our mission. When HundredX approached us about participating in their "Express Feedback for Good" program, we thought it would be a great opportunity for supporters to volunteer their time from the comfort and safety of their homes.

We are so grateful for the opportunity to partner with HundredX, and for all of the people who contributed their time to this project.

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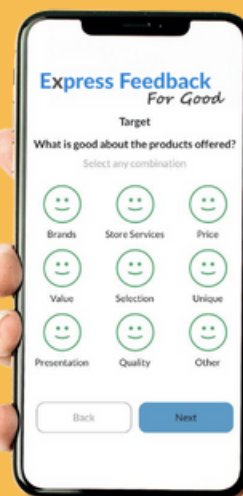
VOLUNTEERS

19,691

SURVEYS ANSWERED

\$37,450

DOLLARS RAISED





2020 - 2021 DONORS

VISIONARIES

\$50,000 - 100,000

The Allstate Foundation
Anonymous Donor
Arbitration Forums, Inc.
Patsy and Eugene McNichols &
The McNichols Company
The Spurlino Foundation

PROTECTORs

\$25,000 - 49,999

Anonymous Donor
Suncoast Credit Union
Sarah and Brooks Watkins
The William Stamps Farish Fund

DEFENDERS

\$10,000 - 24,999

Anonymous Donor
Mary Lee Farrior
First Housing
Hillsborough County Bar Foundation,
Inc.
Molly and Hunt James
New York Yankees Tampa Foundation
Raymond James Financial
Corporate Tax Department
Reitzel Cook Family Foundation

PEACEMAKERS

\$5,000 - 9,999

Anonymous Donors
Trimeka and Anthony Benjamin
Bernice Baker Trust

PEACEMAKERS

\$5,000 - 9,999

Helene and Dwight Churchill
The Cummins Foundation
The David & Sandra Millspaugh
Foundation, Inc.
Florida Roofing and Sheet Metal
Contractors Association
Donna Hutton
McKibbin Hospitality
Minto Foundation, Inc.
Rays Baseball Foundation, Inc.
Southern Pension Services
Swim Digital Group
Synovus Bank of Tampa Bay
Tampa Bay Steel Corporation
Tampa Bay Trial Lawyers Association
Walmart
Katherine Young

PARTNERS

\$1,000 - 4,999

7venth Sun Brewery
Mary Pat and Thomas Abrunzo
Ad Partners, Inc.
Alliance for Strong Families and
Communities/Aramark
Alpha Chi Omega at
The University of Tampa
Jacqueline R. Ambrose, Esq.
Amgen
Andi Diamond Photography
Anonymous Donors
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Anton Garcia Law
Ardent Mills Tampa
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\$1,000 - 4,999

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Blind Goat Nightlife Group LLC
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Moira Burke, M.D.
Cardinali Painting & Wall Covering,
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Carlton Arms North Apts.
Betty and Phillip Casey
Elizabeth Cass and Michael Lynch
Betty Castor
Catalina Marketing Charitable
Foundation
Children's Choice for Therapy, Inc.
Terrell and Joe Clark
Kevin Connor
Construction Services, Inc.
Amy and Michael Corcell
George Culbertson
The Dettlaff Family Foundation
Dex Imaging
Jerry Divers
Lynn Dumais
The Faith, Hope and Love Fund
Valerie Fisher and Douglas Taylor

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\$1,000 - 4,999

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The Fountain Group, LLC
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Greco & Wozniak PA
David Harper
Sarane and Chris Harrell
HCSO Charities, Inc. & Hillsborough County Sheriff's Office
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Linda and David Ide
Imagine Consulting and Communications
Jonavan, LLC
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Megan Kuder
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Cleveland and Eleanor McInnis
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O'Malleys Power Gym
OLDER LUNDY ALVAREZ & KOCH
Lee Owen
Ruchi and Mukesh Patel
Tannia Peoples
Kathy and Rich Pegram
Mike Perotti
Poch & Perlman DAF
Debra Pridgen

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Bo and Anthony Sellitti
Sessums Black Caballero Ficarrotta
Rukhsana and Liaquddin Shaikh
Kathleen Shanahan
Mandi Tate Shelley
Kristen Showalter
Showtech IT Solutions
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Tampa Bay Lightning Foundation
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Traci Thompson
Valley Bank
Watt Plastic Surgery
Lori Watt
Heather Weber
Ingليس and Stephen Wiley
June Williams
Janet and Timothy Wise
Charles and Judith Woerner

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\$500 - 999

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Keri and Eric Baacke
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Monica Barkett
Andre Beaudry
Gloria and Herbert Berkowitz
Craig Blyden
Susan and James Bradford

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Josie Lund
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Brandi Melton
Mocha Boutique
Katherine Molinari

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Tampa Bay Bowl Association
Tampa Electric
Tampa Tau Chapter, KEY Military
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Brian Thompson
TribalPages, Inc.
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Donna Walsh
Wandering Wardrobe
Catie Whelan

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\$499 AND BELOW

1st U.S. Cavalry Regiment,
Rough Riders

ALLIES

\$499 AND BELOW

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Vallye Adams
Sabrina Aiken
Alpha Delta Kappa, Beta Zeta Chapter
Alpha Kappa Delta Phi International
Sorority, Inc.
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Melinda Anderson
Kathleen Andrews
Bay Area Barley's Angels
Anonymous Donors
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Roseanne Asbell
Dima Ayoub
Stacy Baier
Melissa Bailey
Mason Baker
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Joan Henry
Judith Henry
Veronica Hernandez
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Shannon Ingram
Claudia and A. Woodson Isom
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Nazanin Khakpour
Naomi Kimmel
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Nancy Kirk
Tami Kirschner
JoAnn Klay
Jeff Klemm
Connie Klingler
Stephanie Koch
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Andy Kurz
Jeni La Paglia
Lois Lamb
Landon, Moree and Associates, Inc
Kelly Lapinski
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Nicole Leontsinis
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Cheryl Linville
Annie Lock
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-Judge Don Castor's Family

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